



EVENTS - NEWS

PRESIDENT AND CEO OF VIETJET HONORED THE ASEAN ENTREPRENEURS AWARD 2018



In Seoul – South Korea, on the agenda of the World Knowledge Forum, President and CEO of Vietjet Nguyen Thi Phuong Thao was honored as one of the two winners of the ASEAN Entrepreneurs Award 2018 for her significant contributions in bolstering economic and trade exchange between South Korea and ASEAN. The awarding ceremony was co-organized by ASEAN – South Korea Center and Maekjung Media Group, one of the most influential media groups in South Korea.

Speaking about the awarding ceremony, Mr. Lee Hyuk – Secretary General of ASEAN – South Korea Center said: "We are very delighted that President and CEO of Vietjet Nguyen Thi Phuong Thao was selected as one of the two winners of the ASEAN Entrepreneurs Award 2018. This is an acknowledgement of Vietjet's high quality operation, its creative services and meaningful contributions during past years. I firmly believe that the award will serve as a springboard for Vietjet to promote its business and to expand its presence in South Korea, and to make more contribution to economic and trade cooperation between ASEAN and South Korea."

ANNOUNCED THREE NEW ROUTES TO JAPAN AT TOKYO CEREMONY DURING OFFICIAL VISIT OF VIETNAM PRIME MINISTER NGUYEN XUAN PHUC



Vietjet held a special ceremony to announce the airline's three new routes linking Vietnam with Japan, contributing to the growth of tourism and trade between the two countries and across the region. The event was witnessed by the Vietnam Prime Minister Nguyen Xuan Phuc and several high-ranking Japanese and Vietnamese dignitaries.

Vietjet will launch the three routes in the coming three months. The Hanoi - Osaka route will commence operations on November 8, 2018, the Ho Chi Minh City - Osaka route on December 14, 2018, and the Hanoi - Tokyo route on January 11, 2019. All routes are operated with a daily return flight each.

Addressing the event, Vietnam Prime Minister Nguyen Xuan Phuc said: "The launch of Vietjet's routes from Vietnam to the Kansai region of Japan on this occasion has great significance in sharing the cause to rebuild Kansai's economy and tourism after being devastated by the storm in early September, and contributes to the tourism, trade and integration development between the two countries and in the region."

INKED FINANCING AGREEMENTS FOR FLEET EXPANSION WORTH USD1.2 BILLION IN JAPAN



On October 10, in Tokyo, the new-age carrier Vietjet signed and exchanged an aircraft financing agreement with Mitsubishi UFJ Lease & Finance Company Limited (MUL), a member of Japan's leading finance group Mitsubishi UFJ Financial Group (MUFG), and the banking group BNP Paribas (France). The signing ceremony was witnessed by the Vietnam Prime Minister Nguyen Xuan Phuc and several high-ranking Japanese and Vietnamese dignitaries. The agreement paves the way for MUL and BNP Paribas to finance Vietjet's acquisition of up to five brand new aircraft, worth USD614 million, according to the manufacturer's listed price.

Also, Vietjet, France-based banking group Natixis and some Japanese equity underwriters signed a Memorandum of Understanding valued at USD625 million, according to the manufacturer's listed price, to facilitate financing for five additional aircraft.

All aircraft financed today will be operated by Vietjet in the last quarter of 2018 and early 2019.

COOPERATED WITH VIETNAM PEACEKEEPING DEPARTMENT



Vietjet Vice President Nguyen Duc Tam, Deputy Director of Commerce Ha Nang Viet attended the hand-over ceremony for officers and soldiers on duty for the United Nations Peacekeeping Forces – South Sudan and the troop departure ceremony. The program was attended by the leaders of the Ministry of Defense, the Ho Chi Minh City Party Committee, 175 Military Hospital and the Peacekeeping Department of Vietnam.

At the ceremony, the Vietnam Peacekeeping Department thanked Vietjet's leaders for accompanying officials and soldiers in charge of UN Peacekeeping. Previously, Vietjet brought the delegation home on the holiday 2/9 before leaving for South Sudan.

COORDINATED WITH THE ASSOCIATION OF VIETNAMESE CUISINE



On September 14, Vice President Nguyen Thanh Son attended the launching ceremony of Vietnam Culinary Culture Association in Ho Chi Minh City. Vietjet is a sponsor and also a member of the Executive Committee for the term of 2017 – 2022.

AN INSPIRATIONAL SPEECH BY VIETJET CEO AT THE WORLD ECONOMIC FORUM ON ASEAN (WEF ASEAN) 2018



Under the witnesses of over 1,000 Vietnamese and foreign delegates, Vietjet CEO Nguyen Thi Phuong Thao gave a strong inspirational speech to entrepreneurs, start-ups at "Vietnam – Connect and innovate: New business opportunities". The event was held in the framework of the World Economic Forum on ASEAN (WEF ASEAN) 2018. The speech was reported in impressive contents by media.

The female billionaire shared the successful story of Vietjet – one of the top 50 airlines over the world voted by the world's leading aviation finance magazine – Airfinance Journal, ranked in the 22nd. "With our efforts, our dreams, we are one of the companies making positive changes in the aviation industry", emphasized Madame Nguyen Thi Phuong Thao.

Vietjet CEO also sent messages to Vietnamese startups that it's not the technology changed the world but human's dreams has transformed the world. Technology is just a tool, creativity from our dreams.

The female billionaire advised start-up entrepreneurs: "Don't save your dreams. Dream big dreams and make your dreams come true by acting daily, bring the spirit of digitalization and automation of the Industrial Revolution 4.0 into life, into each business operation process."

INVESTOR RELATION

In August, Investor Relations Department participated in holding events for institutions, investors, analysts who invested in VJC shares, including:

- HOSE DAIWA Vietnam Corporate Day 2018
- Large-cap Tour 2018 (VCSC)
- HSC's Emerging Vietnam Conference 2018

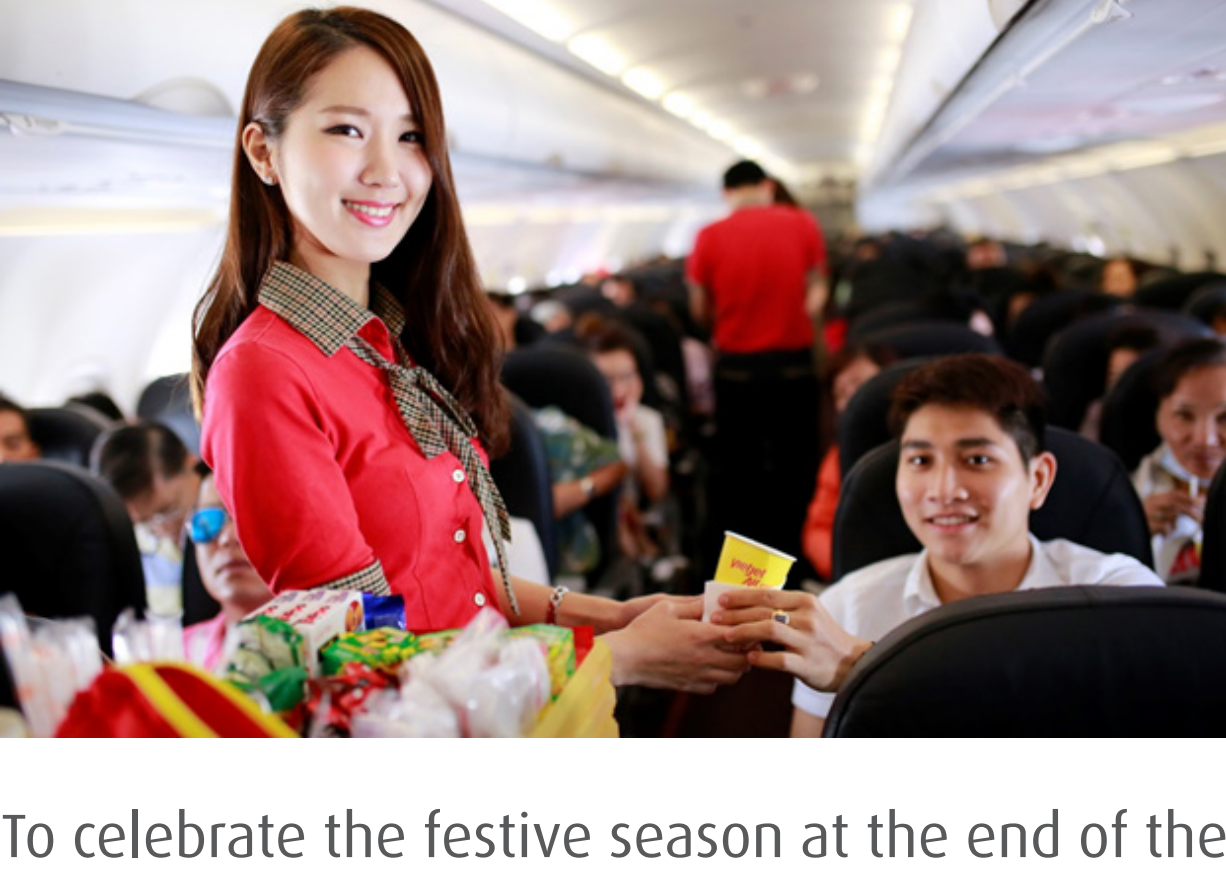
COMMERCIAL BUSINESS PERFORMANCE

WELCOME THE FIRST FLIGHT CONNECTING DA NANG – BANGKOK (THAILAND)



The first flight connecting Da Nang and Bangkok (Suvarnabhumi Airport) took off on October 15th, 2018. Daily flight service from Da Nang to Bangkok departs Da Nang 13.35 PM to Bangkok 15.15 PM while flight departs Suvarnabhumi Airport at 11.10 AM and arrive at Da Nang 12.50 PM (All in local time). With only 1 hour and 40 minutes, new flight connects 02 vibrant cities together.

OPEN PHU QUOC – SEOUL (SOUTH KOREA) ROUTE



To celebrate the festive season at the end of the year, Vietjet opens ticket sales for Phu Quoc – Seoul route. The new route connects two famous tourist destinations, meeting the needs of transportation and tourism of the people and tourists, contributing to promoting trade and integration in the region. It is also the 8th route of Vietjet flying to South Korea.

The Phu Quoc – Seoul route will operate a daily return flight from December 22, 2018 with the flight time of around 5 hours 30 minutes per leg. The flight departs from Phu Quoc at 15:30 (local time) and arrives at Seoul at 22:45 (local time). The return flight takes off from Seoul at 01:45 (local time) and lands in Phu Quoc at 05:35 (local time).

WELCOME THE FIRST FLIGHT CONNECTING NHA TRANG TO DA NANG



On September 21, at Da Nang International Airport, Vietjet welcomed its first passengers on the flight connecting Nha Trang to Da Nang. The new route connects two famous coastal cities, meets the travel demand of local people and tourists, contributes to trade promotion and integration in the region. On the flight, passengers surprisingly received nice gifts from Vietjet.

VIETJET BROUGHT MANY SPECIAL ACTIVITIES TO THE INTERNATIONAL TRAVEL FAIR JAPAN



From September 20 to September 23, for the first time, Vietjet participated in the Tourism EXPO Japan 2018 bringing many interesting activities to the Japanese people and tourists around the world.

Tourism EXPO Japan 2018 is considered the world's largest tourism fair organized by the Tourism Association of Japan.

ORGANIZED AGENCY CONFERENCE IN TAICHUNG (TAIWAN)

On September 19, Vietjet cooperated with GSA to organize Agency Conference in Taichung (Taiwan) for nearly 150 agencies and guests. The conference aimed at introducing new group travel policy and Vietjet route network for 2019. Currently, Vietjet operates 7 routes to Taiwan. Of which, 2 of them to Taichung.

ORGANIZED ACTIVITIES AT INTERNATIONAL TRAVEL EXPO HO CHI MINH CITY 2018



To celebrate the 14th International Travel Expo Ho Chi Minh City (ITE HCMC) from September 6 to 8, 2018 at Saigon Exhibition and Convention Center (SECC), Vietjet organized many attractive activities for local people and tourists. It's the fifth consecutive year, Vietjet attended this event, one of the Greater Mekong Sub-region's largest and most prestigious annual international travel and trade fairs.

Attending Vietjet's booth at this year's ITE HCMC, visitors had a chance to free the lucky draw to get promotional code for attend international, domestic flight tickets; try the lucky circle; play "Vietjet Sky Fun" games; enjoy the interesting performances, and take pictures with beautiful, friendly cabin crews.

ACCOMPANIED WITH "LIGHTING UP THE DREAMS" PROGRAM IN 2018



Vietjet in association with Vietnam Association of Protection of Child's Rights, Central Vietnam Women's Union, People's Committee and Charity and Child's Rights Protection of Danang City held a gala "Lighting Up the Dreams" in Danang.

Vietjet had been a companion of "Lighting Up the Dreams" throughout the duration of the campaign, giving 1,000 scholarships and 3,000 gifts for the children with extremely difficult conditions in 06 provinces of Da Nang, Thua Thien Hue, Quang Nam, Quang Tri, Binh Dinh and Binh Phuoc.

HELD A WARM, REUNION MID-AUTUMN FESTIVAL TO CHILDREN

Vietjet Mid-Autumn Festival – Spread the love" program, gave presents to nearly 600 children at Thi Nghe Center For Nurturing Impaired Orphans (Ho Chi Minh City).



Vietjet was awarded the certificated of merit by the Department of Labor, Invalids and Social Affairs of Ho Chi Minh City for contributing to the caring activities for disadvantaged, disabled children and orphans at this event.

OPERATIONAL PERFORMANCE

In September 2018 Vietjet operated **9,313** safe flights
Total of routes: **101** routes
Technical reliability: **99,66%**
On Time Performance stood at **88,9%**

(These statistics are preliminary, unaudited and not reviewed. Vietjet announces official data quarterly)

AIRLINERATINGS.COM GAVE HIGHEST SAFETY RATING TO VIETJET



Recently, Vietjet has been ranked as the safest and highest ranking product in the world by AirlineRatings.com.

After extensive reviews and feedback from airlines, AirlineRatings.com has adjusted its 7-star rating system to enhance the importance of IOSA certification and this has raised Vietjet to 7 stars - the highest rating.

IOSA certificate - IATA Operational Risk Assessment - was first introduced in 2003 to curb aviation accidents through regulations, standards for safety, quality and security in airline operation and maintenance.

In 2017, the safety index of airlines that have IOSA certificate is four times better than airlines without (0.56 compared to 2.17 accidents per million flights) and nearly triple for the 2012-2016 period.

NEARLY 500 CANDIDATES ATTENDED THE CABIN CREW RECRUITMENT DAY

On September 27, nearly 500 candidates participated in the Cabin Crew Recruitment Day held at Vietjet Office in Ho Chi Minh City. The recruitment day attracted not only candidates in Vietnam but also many others from South Korea, Thailand, Taiwan ... Candidates will be trained according to international standards before receiving the Cabin Crew certificate.

STABLE DEVELOPMENT

VIETJET AND CENTRAL COMMITTEE OF VIETNAM YOUTH UNION, NATIONAL VOLUNTEER CENTRE SUMMARISE 'LET'S CLEAN UP THE OCEAN 2018' CAMPAIGN



On October 12, at Tuy Hoa city (Phu Yen province), Vietjet and Central Committee of Vietnam Youth Union, National Volunteer Centre summarized "Let's clean up the ocean 2018" campaign and held award ceremony of "Let's clean up the ocean" poster design and initiative contest. During the campaign, the organisers and all the award winners traveled by Vietjet flights.

Vietjet accompanied with the meaningful, practical activities: the central festival "Let's clean up the ocean 2018" in Phu Quoc (Kien Giang), "Let's clean up the ocean" poster design and initiative contest. Vietjet also handed over the mobile propaganda vehicles, clothes, tools, gifts to the core team of "Let's clean up the ocean" in Phu Quoc Island, gave presents to students who being children of disadvantaged fishermen, having a good results in education in Phu Quoc Island... as well as participated in activities to clean the public waste polluted beaches and the living areas of fishermen.

After 3-month implementation, "Let's clean up the ocean" program with "Reduce the pollution of domestic waste" theme had been deployed in 28/28 coastal cities, provinces across the country; held 13,039 working events with 99,364 union members, young people participating in cleaning the ocean activities; built 367 maintenance points to clean the ocean at least once a week at one contaminated site and collected 1,282 tons of waste.

CHUYỂN BAY CỨU TRỢ NẠN NHÂN THẢM HỌA KÉP CỦA VIETJET ĐẾN INDONESIA

VIETJET'S RELIEF AID FLIGHT FOR VICTIMS OF THE DOUBLE DISASTER LANDED AT INDONESIA



In the evening of October 3rd, Vietjet's special flight number VJ2611 bearing "Love connection" double transported relief aids for victims of the double disaster earthquake – tsunami landed at the capital Jakarta (Indonesia).

At dawn of October 4th in Jakarta airport, the relief activities were carried out urgently.



With nearly 7 tons of relief aids including canned foods, blankets, necessities etc... the special flight brought the love and sharing of Vietnamese people with the tragic loss, suffering of Indonesian and neighbouring country Indonesia after the disaster.

This is a prompt initiative and action of Vietjet Air employees. In only three days, Vietjet's leaders, employees have quickly organized the flight, made technical preparations, completed the application for a flight permit as well as calling for a voluntary donation movement within its employees and members of the group, which helped the special flight take off.